

## Press Release

## **POLYSOUDE** shows its expertise



The years 2015 and early 2016 have once more been a period of dialogue and sharing of ideas between Polysoude and its customers. Through various events, Polysoude has shown its willingness to listen to the needs of its industrial partners.

Open Days have been organised in Germany, France, Italy and India, welcoming industrial and business people wishing to find THE technical and economical welding and cladding solution. Welding technicians, decision makers and project managers from all over the world attended presentations and live demonstrations, at which open discussion took place in a convivial atmosphere.

Another key event in November, 2015, was Polysoude's participation, at the Stainless Steel World Conference & Exhibition, in Maastricht in the Netherlands.

This event aims particularly at presenting the newest and most relevant innovations in the field of corrosion resistant alloys, together with sharing knowledge and good practice. Polysoude, invited by KCI, not only took part in the event as an exhibitor, but was also able to provide a technical presentation, given by Mr. Kees Meurs, sales manager for The Netherlands. This 10th staging of the conference, was an ideal opportunity to show the audience one of the major breakthroughs in the cladding field - a process designed particularly for tubing with corrosion resistant alloys - the TIG<sup>er</sup> technology. Entirely developed by Polysoude, the TIG<sup>er</sup> technology is, as of today, perfectly mastered.





The principles and numerous technical and economic advantages of the TIG<sup>er</sup> welding solution were emphasised during the conference. From a technical stance, the quality of the deposit, the low dilution rate and the flawless control of the cladding thickness, are all crucial points for any companies aiming at Zero defect welds.

When calculating the profitability of a project, productivity gains are achieved due to: the high deposit rate, absence of the need for post cladding machining and an infinite repeatability of operations as a result of outstanding automation - all acutely advantageous economic aspects.

## Putting the theory into practice!

The TIG<sup>er</sup> equipment exhibited on the stand enabled the speaker to add a more concrete dimension to his speech, as live demonstrations were performed on samples typically used in the oil and gas field, in construction or in power plant maintenance.

Many visitors to the stand wished to discuss their particular production problems. They were eager to discover the key characteristics of the Polysoude equipment in terms of productivity, capacity, output...

In 2015, Polysoude also witnessed a soaring demand for full scale tests directly on site. With the development of its "Services" department, Polysoude decided to provide support to its clients, from the very first steps of machine installation, by offering training for equipment use and maintenance, to equipment rental either for a trial before a purchase decision or during a production peak.

After such recent industrial experiences, Polysoude reaffirms its ambition:

To produce breakthroughs in the welding and cladding fields, by designing innovative, solutions, thriving on competitiveness and with a commitment to being cutting edge, thanks to in-depth study of its customers' specific needs combined with technological expertise.



## **Photos**



Fig.1: The Polysoude India subsidiary during its TECHNOVATION days, welcomes guests into its new showroom in April 2016



Fig.2 : Symposium in Germany at Kornwestheim: a time for sharing experience with live demonstrations