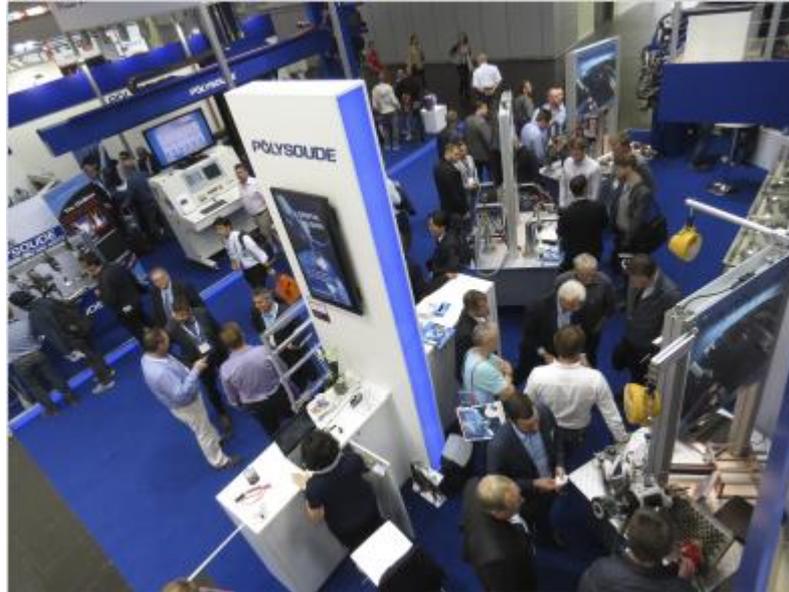


Focusing on the Schweißen & Schneiden fair 2017 Polysoude, another step forward...



Every 4 years, the cutting, welding and weld overlay industry comes together for the unmissable event: "Schweißen & Schneiden". This event, being the biggest in the industry, is a precious occasion to get a complete overview of the most recent developments and innovations, and to see the global tendencies of technical evolutions. Polysoude, a well-recognised figure in the industry of welding and weld overlay, was well placed in the event, alongside other prestigious members of the GWT group (Global Welding Technologies).

Amongst these recent innovations, Polysoude showed off its new orbital weld heads, some of those being the MW 34 (tube-to-tube) and the TS 8/75-2 (tube-to-tubesheet). With this, Polysoude showed off the SPX CN weld overlay installation et the new data acquisition system, the DAQbox.

In addition to showcasing a vast range of equipment, Polysoude was also keen to discuss with the decision makers and investors present at the event. It was a unique occasion for those to meet in the same place and create possible new partnerships in the industry. A challenging economic climate has been experienced in the past few years, nonetheless, advances and innovations are showing impressive benefits worthy of new investments. Another key point in the partnership choices is the reactivity of the suppliers, when presenting the new catalogues, Polysoude showed that the subject had been well understood and took into account.



In the weld overlay market, installations are very important, however, the time period from start to completion can be quite long. To overcome this, Polysoude had to make some adjustments. With the 60 years of developing equipment and constant client experience feedback, Polysoude now assures a well developed range of products, standardisation is now seen as a solution to answer to this problem.

As presented in the “Weld Overlay” and “Electromechanical Components” catalogues, the relevant parts for complete installations are pre-assembled and stocked, this significantly reduces the delivery time period.

With regard to the speed of the response on associated services, the possibility to quickly rent equipment directly from the manufacturer, thanks to a rental fleet spread throughout many subsidiaries in our global distribution network.

During this edition of the event, Polysoude noted a remarkable quality of the visitors and decision-makers and the impressive number of projects in progress for both visitors and competitors. Each participant would receive their personalised response to any query, not just completely technical explanations about the high-pressured markets pipe-work installations. Having considered all recent customer feedback and information, Polysoude looks forward to the next event whilst remaining market-driven.