

## Polysoude Awards ceremony

Recognising the human investment...



On 26th March, Polysoude organised the second edition of the Polysoude Sales Awards at the company headquarters in Nantes. Being the industry leader in conception, fabrication, and commercialisation of arc welding equipment for all welding and cladding applications, Polysoude invited representatives of their worldwide business partners, subsidiaries and offices participate in this ceremony.



These awards were to recognise the best performances in the commercial, development and client service areas. Hans-Peter Mariner, the company CEO, had the honour of awarding the prizes at the prestigious Château des Ducs in Nantes city centre.

Mr Mariner expressed his pleasure in awarding the cooperation between Polysoude employees and its partners. "It's the recognition of team spirit and merit, major assets that I now share with you, by awarding for the second time these "prizes of excellence". To reflect each effort given in 2017 in the different activity sectors, many categories were given awards.

For the category of the highest progression of orbital welding sales, the winners were as followed:

1<sup>st</sup> prize: Astro Arc Polysoude, subsidiary in USA

2<sup>nd</sup> prize: Polysoude UK, office in UK

3<sup>rd</sup> prize: Polysoude India, subsidiary in India

Special thanks also went out our teams and partners in South Korea (Chemiko) and in Japan (GMT) for their exceptional contribution regarding the volume of sales in 2017.

In the area of automated welding and weld overlay cladding, we looked towards SALWO with their impressive contribution, who received the award. Effectively, SALWO actively supports Polysoude welding and cladding operations in the Middle-East, especially orders from companies such as Gulf Steel Works and Aasia Steel. Those last two being extremely significant companies, working in the Oil and Gas industry.



When looking at customer service, it's the Polysoude France team who received first prize. This team, supported by all the services at the headquarters, has developed their actions to combine spare parts sales and other services such as welding assistance, and material rentals all year long, contributing to a turnover of more than 1.5 million euros in 2017.

The awards ceremony was followed by cocktails and a meal with the festive atmosphere in the halls of the historic Château. Mr Mariner continued to express his willingness in working with volunteer groups and listening to their customer needs. He also mentioned that “Polysoude is now, more than ever, motivated to anticipate change”. As the evening continued, He went on to thank all the guests and wishing them dynamic, innovating and investable 2018.

Photos:

*Fig 1: The nomination trophies*

*Fig 2: The majority of representatives from our global sales network were present for the ceremony.*

*Fig 3: Mr. Hans-Peter Mariner (centre) surrounded by all the trophy winners.*

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